



Account type selection: Pershing Account, Advisory Account, Direct Business Account. Includes checkboxes for Cash, Margin, Option, ProCash Plus, HSA, QPR, Mutual Fund, ACAMP Plus, Advisory Fee, Financial Plan, Envestnet, Third Party, Rep #, HBI Registration #, Pershing Account #.

1. Account Registration

Registration details: Individual, Trust, Corporation, Estate, TOD, Qualified Plan, 529 Plan, UGMA/UTMA, IRA, JOINT TENANT ACCOUNT, Tenancy Clause, Usufruct, Community Property.

2. USA Patriot Act Information

Patriot Act exemption questions: Is this account exempt from the Patriot Act? Source of funds? Is this a foreign/private bank account? Are you or anyone with an interest in this account a sr. military, governmental, or political official?

3. Account Holder(s)

How should the account be registered:

Primary Account Holder form: Name, Social Security or Tax ID #, Legal Address, City, State and ZIP Code, Email Address, Country of Citizenship, Primary Phone #, Alternate Phone #, Client consents to have e-mail communications, MAILING address, Your occupation, Years employed, Type of business, Employer CUSIP#, Client declines to give financial information, Annual Income, Net Worth, LNW, Tax Bracket, Investment Experience, Unexpired gov't. ID type, Gov't. ID Number, State/Province, Issuance Date, Expiration Date.

Secondary Account Holder (if any) form: Secondary's Name, Social Security or Tax ID #, Secondary's Legal Address, City, State and ZIP Code, Email Address, Country of Citizenship, Primary Phone #, Alternate Phone #, Client consents to have e-mail communications, Secondary's MAILING address, Secondary Account Holder's occupation, Years employed, Type of business, Employer CUSIP#, Client declines to give financial information, Annual Income, Net Worth, LNW, Tax Bracket, Investment Experience, Unexpired gov't. ID type, Gov't. ID Number, State/Province, Issuance Date, Expiration Date.

* Minus Primary Residence

Rep # (IP #)

HBI Account #

Pershing Account #

3. Account Holder(s)

Are you, the joint account holder, or any member of your immediate family affiliated with or employed by a member of a stock exchange or the Financial Industry Regulatory Authority (FINRA)? Yes No * If yes, who are you affiliated with?

Are you, any joint account holder, or any member of your immediate family an employee of H. Beck, Inc. or related to an employee of H. Beck? Yes No
Name of Employee *Relationship to Client

Are you, any joint account holder an employee of any other broker-dealer or related to an employee of any other broker-dealer? Yes No
Name of Broker-Dealer Name of Employee Relationship to Client

Are you or the joint account holder a Sr. officer, Director, or 10%+ Shareholder of a public company? Yes No
If yes, company name Cusip Symbol

Do you maintain any other Brokerage Accounts? Yes No
If yes, with what firms(s)?

Investment Objectives

Risk Low Risk Moderate Risk **Investment Objectives** Growth Income Growth & Income
Exposure High Risk Speculation

Will you be giving discretion over this account to another? Yes No

If YES, please submit Limited Trading Authority Form _____

4. Instructions - Account Details (Optional - Pershing Brokerage Only)

Interested Party Information

Name <input type="checkbox"/> Person <input type="checkbox"/> Entity	Name <input type="checkbox"/> Person <input type="checkbox"/> Entity
Address Role	Address Role
City, State and ZIP Code	City, State and ZIP Code
Phone # Type: <input type="checkbox"/> Statement <input type="checkbox"/> Confirmation <input type="checkbox"/> Proxy	Phone # Type: <input type="checkbox"/> Statement <input type="checkbox"/> Confirmation <input type="checkbox"/> Proxy

5. Cash Management Information (Pershing Brokerage Only)

Cash & Securities Handling (Pershing Brokerage Only)

Money Market Instruction 1 - _____ Purchase: _____% Redeem: First Second

Money Market Instruction 2 - _____ Purchase: _____% Redeem: First Second

How would you like to handle PROCEEDS? Hold -OR- Remit proceeds How about DIVIDENDS/INTEREST? Credit account -OR- Remit

Transfer instructions for SECURITIES: Hold in STREET NAME -OR- Register with Issuer

6. Tax Lot Disposition (Pershing Brokerage Only)

Tax Lot Disposition Methods for Mutual Funds

First In, First Out (FIFO) High Cost Short-Term
 Last In, First Out (LIFO) Low Cost
 FIFO (using Average Cost) Low Cost Long-Term
 High Cost Low Cost Short-Term
 High Cost Long-Term

Tax Lot Disposition Methods for all other securities

First In, First Out (FIFO) High Cost Short-Term
 Last In, First Out (LIFO) Low Cost
 High Cost Low Cost Long-Term
 High Cost Long-Term Low Cost Short-Term

Rep # (IP #)

HBI Account #

Pershing Account #

7. Substitute W-9 . . .

This section is not to be used by nonresident aliens and foreign entities.

TAXPAYER CERTIFICATION: Under penalties of perjury, I certify that:

(1) the number shown on this form in Section III is my correct Social Security Number or Taxpayer Identification Number (or I am waiting for a number to be issued to me);

(2) I am not subject to backup withholding because (a) I am exempt from backup withholding or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and

(3) I am a U.S. citizen or other U.S. person (defined below).

CERTIFICATION INSTRUCTIONS: You must cross out Item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. If you are an exempt payee (if you are unsure, ask us for a complete set of IRS instructions), write the words "Exempt Payee" here: _____

Definition of a U.S. person. For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien,
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States,
- An estate (other than a foreign estate),
- A domestic trust (as defined in Regulations section 301.7701-7).

The signature provided below is that of the primary account holder.

Signature: **X** _____ Date: _____

8. Please review your information, read the Agreement on page 3 and sign below . . .

I/WE HEREBY ACKNOWLEDGE RECEIPT OF THE H. BECK WELCOME LETTER

I/WE HEREBY ACKNOWLEDGE THAT THIS AGREEMENT CONTAINS A PRE-DISPUTE ARBITRATION CLAUSE ON PAGE 3.

Primary account
Owner's signature **X** _____

Date

Secondary account
Owner's signature **X** _____

Date

Registered Representative attests to being registered in the state of client's residence and to having verified the investor's identity in accordance with H. Beck's new account and AML procedures.

Registered Representative:	Rep # _____	Date	Authorized Principal:	Date
Print Name:	_____		Print Name:	_____
Signature:	_____		Signature:	_____

Client Account Agreement

TO: FINANCIAL ORGANIZATION AND ITS ASSIGNS

1. PROVISIONS IN THE EVENT OF FAILURE TO PAY OR DELIVER

Whenever I (we) do not, on or before the settlement date, pay in full for any security purchased for my (our) account, or deliver any security sold for such account, you are authorized (subject to the provisions of any applicable statute, rule, or regulation):

(A) Until payment or delivery is made in full, to pledge, repledge, hypothecate, or rehypothecate, without notice, any or all securities which you or your clearing agent may hold for me (either individually or jointly with others), separately or in common with other securities or commodities or any other property for the sum then due for a greater or lesser sum and without retaining in your possession and control for delivery a like amount of similar securities.

(B) To sell any or all securities which your clearing agent may hold for me (either individually or jointly with others), to buy in any or all securities required to make delivery for my (our) account, or to cancel any or all outstanding orders or commitments for my (our) account.

2. CANCELLATION PROVISIONS

You are authorized, in your discretion, should I (we) die or should you for any reason whatever deem it necessary for your protection, without notice, to cancel any outstanding orders in order to close out my (our) accounts, in whole or in part, or to close out any of the commitments made on my (our) behalf.

3. GENERAL PROVISIONS

Any sale, purchase, or cancellation authorized hereby may be made according to your judgment and at your discretion on the exchange or other market where such business is then usually transacted, at public auction, or at private sale without advertising the same and without any notice, prior to tender, demand, or call. You may purchase the whole or part of such securities free from any right of redemption, and I (we) shall remain liable for any deficiency. It is further understood that any notice, prior to tender, demand, or call, from you shall not be considered a waiver of any provision of this agreement. I (we) shall include any person executing this agreement.

4. SUCCESSORS

This agreement and its provisions shall be continuous, and shall insure to the benefit of your present organization, and any successor organization or assigns, and shall be binding upon me (us) and/or the estate, executors, administrators, and assigns of my account.

5. AGE

I (we), if an individual, represent that I (we) am (are) of full age.

6. INTEREST IN ACCOUNT

No one except me (us) has an interest in any of my (our) accounts with you unless such interest is revealed in the title of such account, and in any case, I (we) have the interest indicated in such title.

7. ORDERS AND STATEMENTS

Reports of the execution of orders and statements of my (our) account shall be conclusive if not objected to in writing, the former within the two days and the latter within ten days, after forwarding by you to me (us) by mail or otherwise.

8. EXTRAORDINARY EVENTS

You shall not be liable for loss or delay caused directly or indirectly by war, natural disasters, government restrictions, Exchange, or market rulings, or other conditions beyond your control.

9. FEES AND CHARGES

I (we) agree to the fees and charges on the fee schedule received by me (us). You may change the fee schedule from time to time.

10. JOINT ACCOUNTS

If this is a joint account, unless we notify you otherwise and provide such documentation as you require, the brokerage account(s) shall be held by us jointly with rights of survivorship (payable to either or the survivor of us). Each joint tenant irrevocably appoints the other as attorney-in-fact to take all action on his or her behalf and to represent him or her in all respects in connection with this Agreement. You shall be fully protected in acting, but shall not be required to act, upon the instructions of either of us. Each of us shall be liable, jointly and individually, for any amounts due to you pursuant to this Agreement, whether incurred by either or both of us.

11. ADDRESS

Communications may be sent to me (us) at my (our) current address which is on file at your office, or at such other address as I (we) may hereafter give you in writing. All communications so sent, whether by mail, telegraph, messenger, or otherwise, shall be deemed given to me (us) personally, whether actually received or not.

12. RECORDING CONVERSATIONS


I (we) understand and agree that for our mutual protection you may electronically record any of my (our) telephone conversations.

13. ARBITRATION DISCLOSURES

THIS AGREEMENT CONTAINS A PREDISPUTE ARBITRATION CLAUSE. BY SIGNING AN ARBITRATION AGREEMENT THE PARTIES AGREE AS FOLLOWS:

 **ALL PARTIES TO THIS AGREEMENT ARE GIVING UP THE RIGHT TO SUE EACH OTHER IN COURT, INCLUDING THE RIGHT TO TRIAL BY JURY, EXCEPT AS PROVIDED BY THE RULES OF THE ARBITRATION FORUM IN WHICH A CLAIM IS FILED.**

 **ARBITRATION AWARDS ARE GENERALLY FINAL AND BINDING; A PARTY'S ABILITY TO HAVE A COURT REVERSE OR MODIFY AN ARBITRATION AWARD IS VERY LIMITED.**

 **THE ABILITY OF THE PARTIES TO OBTAIN DOCUMENTS, WITNESS STATEMENTS AND OTHER DISCOVERY IS GENERALLY MORE LIMITED IN ARBITRATION THAN IN COURT PROCEEDINGS.**

 **THE ARBITRATORS DO NOT HAVE TO EXPLAIN THE REASON(S) FOR THEIR AWARD.**

 **THE PANEL OF ARBITRATORS WILL TYPICALLY INCLUDE A MINORITY OF ARBITRATORS WHO WERE OR ARE AFFILIATED WITH THE SECURITIES INDUSTRY.**

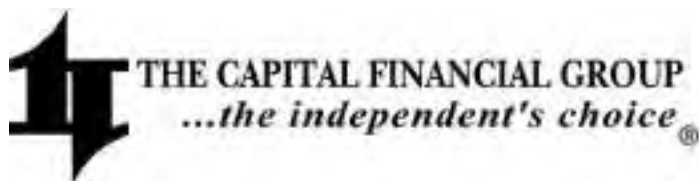
 **THE RULES OF SOME ARBITRATION FORUMS MAY IMPOSE TIME LIMITS FOR BRINGING A CLAIM IN ARBITRATION. IN SOME CASES, A CLAIM THAT IS INELIGIBLE FOR ARBITRATION MAY BE BROUGHT IN COURT.**

 **THE RULES OF THE ARBITRATION FORUM IN WHICH THE CLAIM IS FILED, AND ANY AMENDMENTS THERETO, SHALL BE INCORPORATED INTO THIS AGREEMENT.**

14. ARBITRATION AGREEMENT

ANY CONTROVERSY BETWEEN YOU AND US SHALL BE SUBMITTED TO ARBITRATION BEFORE THE FINANCIAL INDUSTRY REGULATORY AUTHORITY (FINRA).

NO PERSON SHALL BRING A PUTATIVE OR CERTIFIED CLASS ACTION TO ARBITRATION, NOR SEEK TO ENFORCE ANY PREDISPUTE ARBITRATION AGREEMENT AGAINST ANY PERSON WHO HAS INITIATED IN COURT A PUTATIVE CLASS ACTION; OR WHO IS A MEMBER OF A PUTATIVE CLASS WHO HAS NOT OPTED OUT OF THE CLASS WITH RESPECT TO ANY CLAIMS ENCOMPASSED BY THE PUTATIVE CLASS ACTION UNTIL: (I) THE CLASS CERTIFICATION IS DENIED; (II) THE CLASS IS DECERTIFIED; OR (III) THE CUSTOMER IS EXCLUDED FROM THE CLASS BY THE COURT. SUCH FOREBEARANCE TO ENFORCE AN AGREEMENT TO ARBITRATE SHALL NOT CONSTITUTE A WAIVER OF ANY RIGHTS UNDER



H. BECK, INC.
Member FINRA, SIPC
6600 Rockledge Drive 6th Floor
Bethesda MD 20817-9809
301-468-0100 Fax 301-486-1114

H. Beck, Inc. Welcome Letter

Welcome to H. Beck, Inc. (“H. Beck”), the broker-dealer affiliate of The Capital Financial Group, and thank you for opening an account. We appreciate the trust you have placed in our firm. To better serve your investment needs, we are providing you with additional information about your account. Please review this letter carefully and retain it with your other account documents.

Client Identification Program

To help the government fight the funding of terrorism and money laundering activities, federal law requires all financial institutions to obtain, verify and record information that identifies each person who opens an account. What this means to you is that when you open an account, this firm will ask for your name, address, date of birth, and other information that will allow us to identify you. We may also ask to see your driver’s license or other identifying documents.

New Account Information and Terms

During the process of opening your new account you were provided with a signed copy of your New Account Form for your records. Your New Account Form contains important investment information about you and your account, such as your contact information, social security number, investment experience, risk tolerance, personal financial information, and your primary investment objective for this account.

Once again, please make sure you understand the **investment objective terms** used on your New Account Form:

“**Income**” means an investor generally seeks current income over time.

“**Growth**” means an investor generally seeks capital appreciation through buying and holding securities over time.

“**Growth & Income**” means an investor generally seeks a balance of income and growth over time.

It is important we maintain current and accurate client information as provided by you. Please review the information recorded on your New Account Form now. If any of it is **not** correctly recorded, or is missing, please mark, sign and return the form to us at once so we may adjust our records. In the future if your account information changes, please promptly notify your investment professional or H. Beck.

Investor Education Center

Helpful investor information and educational materials are posted on our company website, www.cfginc.com. Just click on the Investor button to locate this valuable information. We also strongly encourage you to communicate with your investment professional (who is a registered representative of H. Beck) with any questions or information regarding your investment products. If you ever have any questions about your account that cannot be addressed by your registered representative, please contact the H. Beck Compliance Department at the address and phone number indicated at the top of this letter.

Information about Securities Investor Protection Corporation (“SIPC”)

Investor information about SIPC may be obtained at their website (www.sipc.org) or by contacting SIPC at 202-371-8300 to request a SIPC brochure.

Summary of Business Continuity Plan

H. Beck has developed a Business Continuity Plan (BCP) to respond to varying events that potentially may significantly disrupt our business, from a loss of use of our building to a regional emergency. It is, however, impossible to predict every such scenario. Although we are confident in our preparedness, we have no control over the various entities upon which we must rely in the event of an emergency, and can offer no assurance that we will remain functional through any and all imaginable emergencies. That being said, please be aware of these aspects of our BCP:

H. Beck does **not** hold any investor assets. All client assets are held at nonaffiliated third-party firms, such as mutual fund companies, clearing firms, insurance providers, and money managers. If your registered representative is unable to contact our home office, he or she may directly contact the firm holding your accounts to effect business on your behalf. In the event you are unable to contact your registered representative due to a business disruption at the representative's location, you may contact us directly at the telephone number above. If it is not possible to contact us due to an emergency or business disruption at our home office, our plan is to provide current information via the Investors section of our website (www.cfginc.com). Our BCP provides for the establishment of operations at alternate location(s) within 24 hours or less for regional emergencies and, where possible, without any disruption for other events.

Updates to our BCP will be noted in the Investors section of our website, or may be obtained in writing by sending a request to the address above "Attention: IT Director/BCP."

Protection of Your Personal Financial Information

Who We Are: H. Beck, Inc. is a registered broker-dealer and registered investment adviser, and CFG Insurance Services, Inc. is an insurance agency. Through our representatives we provide financial products and services to the general public. We are providing you with this privacy policy to describe how we collect information about you, under what circumstances we may disclose the information to others, and how we safeguard your information in our possession.

Why We Collect Information: We collect and use information about you in order to provide you with our financial products and services. For example, we use your information to determine the suitability of our investment recommendations and to process transactions for your account.

What Information We Collect: The information we collect may include information such as your name, address, social security number, assets, income, net worth, investment experience, risk tolerance, beneficiary designations and other information from your application.

How We Collect Information: We obtain most information directly from you when you open an account or purchase financial products or services from us. For example, we may collect your personal information directly from you when you seek financial advice or advice about your investments, direct us to buy or sell securities, provide employment information, or show us your government-issued ID. We may also obtain information about you from our representatives and their affiliated businesses, and from third parties such as retirement plan sponsors or third-party administrators, mutual fund companies, insurance companies, your former broker-dealer or its registered representative, clearing firms, or others who provide you with financial products or services.

Information We Disclose: We may disclose information about you, as described above, to our staff, affiliates, representatives, their affiliated businesses, nonaffiliated third parties who provide you with financial products and services, and our service providers, such as a mailing company. These nonaffiliated third parties may include retirement plan sponsors or third-party administrators, mutual fund companies, insurance companies and agencies, other broker-dealers, and clearing firms. Our privacy policy is the same for current, as well as former clients. Also, if you close your account, in the process of transferring your investments we may share your information with the new broker-dealer or custodian that you or your representative selects. If our representative servicing your account leaves us to join another broker-dealer, the representative may be permitted to retain copies of your information so that he or she can assist with the transfer of your account and continue to serve you at their new firm. The representative's continuing use of your information will be subject to the new firm's privacy policy. We may disclose information such as your name, address, social security number, date of birth, transactional

information, or other financial information when necessary for us to provide you with financial products and services or report on your account, or where disclosure is prescribed by law. For example, we report your tax-related information to federal and state governments, and we may disclose information during the course of an audit or to law enforcement or regulatory agencies. We do not disclose your information to nonaffiliated companies who intend to market their products to you. For example, we will not sell clients' names and addresses to a catalogue or marketing company.

“Opting-out” of Third-Party Disclosures: If you do not want us to share your information (other than as prescribed by law) with the registered representative servicing your account when he or she leaves us to join another firm, you may contact our Compliance Department by calling our toll-free number: 1-800-333-6884. Please note that we honor opt-out requests at the account level; an opt-out by one account holder will apply to all other account holders.

Securing Your Information: Our staff, affiliates, and representatives who have access to your information are required to follow our procedures reasonably designed to keep your information secure and confidential. Our physical, electronic, and procedural safeguards have been reasonably designed to protect your information.

Other Applicable Laws: The practices described are in accordance with Federal Law. We also follow privacy requirements under applicable state law. If a state's privacy laws are more restrictive than those stated in this policy, we comply with those laws.

Questions: If you have questions about our privacy policy, you may contact your local H. Beck, Inc. representative, you may visit the Investor section of our website at <http://www.cfinc.com>, or you may contact us at: H. Beck, Inc., Attn: Compliance Department, 6600 Rockledge Drive 6th Floor, Bethesda MD 20817-9809.

Mutual Funds Breakpoint Discounts Disclosure Statement

Before investing in mutual funds, it is important that you understand the sales charges, expenses, and management fees that you will be charged, as well as the breakpoint discounts to which you may be entitled. Understanding these charges and breakpoint discounts will assist you in identifying the best investment for your particular needs and may help you reduce the costs of your investment. This disclosure statement gives you general background information about these charges and discounts. However, sales charges, expenses, management fees, and breakpoint discounts vary from mutual fund to mutual fund. Therefore, you should discuss these issues with your financial advisor and review each mutual fund's prospectus and statement of additional information, which are available from your financial advisor, to get the specific information regarding the charges and breakpoint discounts associated with a particular mutual fund.

Sales Charges: Investors that purchase mutual funds must make certain choices, including which funds to purchase and which class share is most advantageous. Each mutual fund has a specified investment strategy. You need to consider whether the mutual fund's investment strategy is compatible with your investment objectives. Additionally, most mutual funds offer different share classes. Although each share class represents a similar interest in the mutual fund's portfolio, the mutual fund will charge you different fees and expenses depending upon your choice of share class. As a general rule, Class A shares carry a “front-end” sales charge or “load” that is deducted from your investment at the time you buy fund shares. This sales charge is a percentage of your total purchase. As explained below, many mutual funds offer volume discounts to the front-end sales charge assessed on Class A shares at certain predetermined levels of investment, which are called “breakpoint discounts.” In contrast, Class B and C shares usually do not carry any front-end sales charges. Instead, investors that purchase Class B or C shares pay asset-based sales charges, which may be higher than the charges associated with Class A shares. Investors that purchase Class B and C shares may also be required to pay a sales charge known as a contingent deferred sales charge when they sell their shares, depending upon the rules of the particular mutual fund.

Breakpoint Discounts: Most mutual funds offer investors a variety of ways to qualify for breakpoint discounts on the sales charge associated with the purchase of Class A shares. In general, most mutual funds provide breakpoint discounts to investors who make large purchases at one time. The extent of the discount depends upon the size of the purchase. Generally, as the amount of the purchase increases, the percentage used to determine the sales load decreases. In fact, the entire sales charge may be waived for investors that make very large purchases of Class A shares. Mutual Fund prospectuses contain tables that illustrate the available breakpoint discounts and the investment levels at which breakpoint discounts apply. Additionally, most mutual funds allow investors to qualify for breakpoint discounts based upon current holdings from prior purchases through “Rights of Accumulation,” and future purchases, based upon “Letters of Intent.” This statement provides general information regarding Rights of Accumulation and Letters of Intent. However, mutual funds have different rules regarding the availability

of Rights of Accumulation and Letters of Intent. Therefore, you should discuss these issues with your financial advisor and review the mutual fund prospectus to determine the specific terms upon which a mutual fund offers Rights of Accumulation or Letters of Intent.

1. Rights of Accumulation – Many mutual funds allow investors to count the value of previous purchases of the same fund, or another fund within the same fund family, with the value of the current purchase, to qualify for breakpoint discounts. Moreover, mutual funds allow investors to count existing holdings in multiple accounts, such as IRAs or accounts at other broker-dealers, to qualify for breakpoint discounts. Therefore, if you have accounts at other broker-dealers and wish to take advantage of the balances in these accounts to qualify for a breakpoint discount, you must advise your financial advisor about those balances. You may need to provide documentation establishing the holdings in those other accounts to your financial advisor if you wish to rely upon balances in accounts at another firm.

In addition, many mutual funds allow investors to count the value of holdings in accounts of certain related parties, such as spouses or children, to qualify for breakpoint discounts. Each mutual fund has different rules that govern when relatives may rely upon each other's holdings to qualify for breakpoint discounts. You should consult with your financial advisor or review the mutual fund's prospectus or statement of additional information to determine what these rules are for the fund family in which you are investing. If you wish to rely upon the holdings of related parties to qualify for a breakpoint discount, you should advise your financial advisor about these accounts. You may need to provide documentation to your financial advisor if you wish to rely upon balances in accounts at another firm.

Mutual funds also follow different rules to determine the value of existing holdings. Some funds use the current net asset value (NAV) of existing investments in determining whether an investor qualifies for a breakpoint discount. However, a small number of funds use the historical cost, which is the cost of the initial purchase, to determine eligibility for breakpoint discounts. If the mutual fund uses historical costs, you may need to provide account records, such as confirmation statements or monthly statements, to qualify for a breakpoint discount based upon previous purchases. You should consult your financial advisor and review the mutual fund's prospectus to determine whether the mutual fund uses either NAV or historical costs to determine breakpoint eligibility.

2. Letters of Intent – Most mutual funds allow investors to qualify for breakpoint discounts by signing a Letter of Intent, which commits the investor to purchasing a specified amount of Class A shares within a defined period of time, usually 13 months. For example, if an investor plans to purchase \$50,000 worth of Class A shares over a period of 13 months, but each individual purchase would not qualify for a breakpoint discount, the investor could sign a Letter of Intent at the time of the first purchase and receive the breakpoint discount associated with \$50,000 investments on the first and all subsequent purchases. Additionally, some funds offer retroactive Letters of Intent that allow investors to rely upon purchases in the recent past to qualify for a breakpoint discount. However, if an investor fails to invest the amount required by the Letter of Intent, the fund is entitled to retroactively deduct the correct sales charges based upon the amount that the investor actually invested. If you intend to make several purchases within a 13-month period, you should consult your financial advisor and the mutual fund prospectus to determine if it would be beneficial for you to sign a Letter of Intent.

As you can see, understanding the availability of breakpoint discounts is important because it may allow you to purchase Class A shares at a lower price. The availability of breakpoint discounts may save you money and may also affect your decision regarding the appropriate share class in which to invest. Therefore, you should discuss the availability of breakpoint discounts with your financial advisor and carefully review the mutual fund prospectus and its statement of additional information, which you can get from your financial advisor, when choosing among the share classes offered by a mutual fund. If you wish to learn more about mutual fund share classes or mutual fund breakpoints, you may wish to review the investor alerts available on the Financial Industry Regulatory Authority (FINRA) (formerly NASD) Web site. See www.nasdr.com/alert_mfclasses.htm, and www.nasdr.com/alert_breakpoints.htm, or visit the many mutual fund Web sites available to the public.

Thank you for your confidence, and allowing us to service to your important investment needs.